

URSULA & MICHAEL SCHEINZEIT
ROSEWOOD DRIVE
LAKWOOD, N.J., 08701
732-942-6332

August 12, 2005

Mr. Mel Card
Tri-State Building Specialties
1016 Rt. 33
Freehold, N. J.
07728

Dear Mel,

A word of thanks for the great job your company did in building our 3 season room. As you know, I was very concerned about the quality of the product as well as the installation, and as you said, "I was a tough customer".

Your crews were not only professional in their efforts, they were also pleasant to deal with.

We have received calls from neighbors who are interested in adding a 3 season room and have stopped by to admire our room.

You may have any prospective customers calls us for a referral.

Sincerely,

A handwritten signature in black ink, reading "Michael Scheinzeit". The signature is written in a cursive style with a large, sweeping initial "M".